

Santiago Truffa

Personal information

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Professional experience

- June 2019-: ESE Business School, Universidad de los Andes
Assistant Professor / Santiago, Chile
Director of Research ESE Business School
Director Real Estate Modeling Lab (www.remlab.cl)
- July 2017- May 2019: Tulane University, Finance
Visiting Assistant Professor / New Orleans, USA
- June 2008- June 2011: Ministry of Finance
Economist / Santiago, Chile

Education

- 2017 University of California, Berkeley
Phd Business Administration Berkeley, USA.
- 2013 University of California, Berkeley
Master in Business Administration Berkeley, USA.
- 2009 Universidad de Chile
M.A. Applied Economics /Santiago, Chile
B.A. Industrial Engineering /Santiago, Chile
- 2006 Universita di Trento
Ph.d courses in math and economics /Trento, Italy

Teaching

- Universidad de los Andes: Urban Economics, Managerial Economics, Investments, Business Analytics, Seminar in Household Finance
- Tulane: Financial Modeling, Corporate Finance I, Corporate Finance II
- UC Berkeley: Managerial Economics

Grants

2022 J-PAL Innovation in Government Initiative grant (\$99,420)

2020 Fondecyt de iniciación (\$30,000)

2019 Think Forward Initiative (AC 81,920)

2019 Strategic Investment Fund, UVA (\$25,000)

2017 Sparkesse Agency (\$5,000)

2017 NBER Household Finance Small Grant (\$11,000)

Areas of Expertise

Household finance, Urban Economics and Applied Microeconomics

Publications

- 1. “*On the Geography of Inequality: Labor Sorting and Place-Based Policies in General Equilibrium*” with Alexis Montecinos, **Spatial Economic Analysis** 2023
- 2. “*Agglomeration, Knowledge Spillovers, and Corporate Investment*” with William Grieser, Ioannis Spyridopoulos and Gonzalo Maturana, **Journal of Corporate Finance** 2022
- 3. “*The importance of Large Shocks to Return Predictability*” with Juan Diaz, Hamilton Galindo, Alexis Montecinos and Diogo Duarte, **Pacific-Basin Finance Journal** 2021

Working Papers

- 1. “*Removing the Fine Print: Standardized Products, Disclosure, and Consumer Outcomes*” with Sheisha Kulkarni and Gonzalo Iberti, *R&R Journal of Financial Economics*
- 2. “*The Social Geography of Corporate Misconduct*” with Matias Braun and Ercos Valdivieso *R&R Journal of Banking and Finance*
- 3. “*Playing Checkers in Chinatown*” with Jose Antonio Espin-Sanchez
- 4. “*Estimating the Information Component in Switching Costs: A Structural Approach*” with Sheisha Kulkarni and Gonzalo Iberti
- 5. “*Labor Market Effects of Deleting Delinquencies*” with Jordan Nickerson and Gonzalo Maturana
- 6. “*The Impact of Price Comparison Tools in Consumer Credit Markets*” with Sean Higgins, Sheisha Kulkarni and Erik Berwart

Selected Work in Progress

- 7. “*Public Bank Lending During a Financial Crisis*” with Gonzalo Iberti
- 8. “*Spillover effects on ESG*” with Matias Braun (ESE), Vicente Corral and Claudio Raddatz

Additional information

Languages: Spanish (native speaker), English (fluent) and Italian (fluent).
Computing Skills: R, LaTeX, Stata